Outreach and Engagement — Corrected Claim Examples



This document illustrates specific outreach and billing corrected claim scenarios that align with state guidance regarding payment rules.

Health Home billing guidance

- All outreach services effective on or after October 1, 2017, will not exceed two consecutive months, and the second consecutive month must be a face-to-face.
- Face-to-face contact is defined as an in-person meeting with the member and/or parent, guardian or legally authorized representative who has the authority to consent and enroll.
- Outreach billable months cannot exceed four months in a rolling 12-month period.
- Exception: Outreach services may exceed the limits cited above when actionable information from the managed care organization supports additional outreach.

Scenario #1: The member appears in the Medicaid Analytics Performance Portal assignment file.*

| Example | Month | Outreach segment | Face-to-face | Billable | Procedure code | Month billed | Claim received | Claim outcome |
|---|---------|--------------------------|----------------------|--|---------------------|-----------------|--|---|
| Contacted member by phone October 5, 2017 | October | New | No but phone contact | Yes — DOS October 1, 2017 | G9001 | October | October 10, 2017 | Paid |
| Scheduled face-to-face October 20, 2017 | October | Second consecutive month | Yes | Yes — Consent and bill enrollment. Enrollment segment created with October 1, 2017, begin date. | G9005 (modifier) | October | October 22, 2017 | If submitted, this claim will deny because outreach and enrollment cannot be submitted in the same month. |
| | | | | | T2022 | November | Bill as corrected claim to initially paid claim. Update procedure code G9001 to T2022. | Paid — net amount due from above payment |

Scenario #2: The member consents to Health Home (HH) program through Highmark BCBS. Highmark BCBS refers the member to the HH.*

| Example | Month | Outreach segment | Face-to-face | Billable | Procedure code | Month billed | Date claim submitted | Claim outcome |
|---|----------|---------------------|----------------------|---|---------------------|--------------|---|---|
| Contacted member by phone October 5, 2017 | October | New | No but phone contact | Yes — DOS October 1, 2017 | G9001 | October | October 10, 2017 | Paid |
| Scheduled face-to-face November 10, 2017 | November | Second | Yes | Yes — but no consent provided | G9005 (modifier) | November | November 22, 2017 | Paid |
| Health plan reviews data and identifies member as inpatient psych November 25, 2017; contact HH for outreach. | November | NA | NA | NA | NA | NA | NA | NA |
| HH conducts face-to-face with member on November 26, 2017, at hospital. | November | Third | Yes | Yes — Consent and bill enrollment. Enrollment segment created with November 1, 2017, begin date. | T2022 | November | Bill as corrected claim to claim billed on November 22, 2017. Update procedure code G9005 to T2022. | Paid — net amount due from above payment |

^{*}Billing recommendation: HH should bill for outreach services and enrollment services at the end of each month. Following this process should reduce the need for submitting corrected claims.

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